Big Data & Analytics: Technologies to Inform Decisions & Enable Data Insight

Data is increasingly recognized as the most valuable asset in public sector organizations. Often overused, the term “Big Data” encompasses everything from business intelligence to data analytics, from managing structured to unstructured data, from business data to machine-generated data, etc.

To move beyond the hype, government agencies and solution providers need rapid access to the latest tools and expertise so they can transition from acting on instinct to managing by insight. immixGroup is their reliable source for best-of-breed commercial technologies, allowing them to harness data through:

- Data integration and transfer
- Data storage and management
- Data search and access
- Data analytics
- Data visualization and outcomes
Actifio virtualizes the data that’s the lifeblood of businesses in more than 30 countries around the world. Its Virtual Data Pipeline™ technology enables businesses to manage, access, and protect their data faster, more efficiently, and more simply by decoupling data from physical storage, much the same way a hypervisor decouples compute from physical servers. To accelerate toward hybrid cloud architectures, build higher quality applications faster, and improve business resiliency and availability, Actifio is the first and only enterprise class copy data virtualization platform. For more visit Actifio.com, or follow us on Twitter @Actifio.

333 Wyman Street, Suite 250, Waltham, MA 02451,
www.actifio.com

Active Navigation is a data privacy and governance software company. Its product suite enables enterprises and government entities to map, clean, classify, quarantine and delete redundant, obsolete and trivial data. Hundreds of companies and government agencies trust Active Navigation to help them control sensitive data and support compliance with various data privacy regulations such as CCPA and GDPR. Active Navigation is headquartered in the D.C. Metro area and has offices in Europe and Australia.

11720 Plaza America Drive, STE 150, Reston, VA 20190,
https://activenavigation.com/

Actuate founded and co-leads the Eclipse BIRT open source project. ActuateOne™ is a unified suite of products for rapidly developing and deploying BIRT-based custom Business Intelligence applications and information applications. Applications built with ActuateOne provide one user experience regardless of task or skill level; are supported by one server for any deployment including cloud and are built with one BIRT design that can access and integrate any data source - including high volume print streams. ActuateOne adds rich data visualizations, including interactivity, dashboards, analytics, and deployment options to web and mobile BIRT applications, helping organizations drive revenue through higher customer satisfaction and improved operational performance.

2207 Bridgepointe Parkway, Suite 500, San Mateo, CA, 94404,
http://www.actuate.com/home/

Adobe revolutionizes how the world engages with ideas and information.

Adobe helps customers create and deliver compelling content and applications as well as fully realize their business potential. Adobe is turning engaging digital experiences into more valuable interactions every day — across media and devices, anywhere, anytime.

345 Park Avenue, San Jose, CA 95110-2704,
http://www.adobe.com

Appistry is a St. Louis-based company. It is a provider of technology solutions that enable organizations to deliver business value through the rapid development and deployment of applications.

10845 Olive Blvd, Suite 260, St. Louis, MO 63141,
http://www.appistry.com
ATADATA is a company founded by seasoned technologists with a mission to simplify complexities in enterprise IT and cloud transformation through workload portability automation. ATADATA develops automated technology for IT discovery, live workload migrations, database availability, and OS upgrades. Without agents, downtime, and having native encryption to ensure the highest levels of data security, ATADATA dramatically reduces costs, complexities and timelines associated with traditional transformation processes, enabling partners to quickly, easily and cost-effectively deliver the benefits of their IT and cloud managed service offerings to enterprise customers.

22 Technology Parkway South, Peachtree Corners, GA 30092, http://www.atadata.com

Blue Light is a strategic IBM® Silver Business Partner specializing in information analysis and data analytics, focusing on the IBM® i2® Portfolio Suite of software products. Formed in 2004 to provide training and consulting services for i2® Analyst's Notebook users, Blue Light now supports a worldwide customer base representing all industries, including military, defense, law enforcement, healthcare, and more.

2139 Valleygate Dr. STE 201, Fayetteville, NC 28304, http://bluelightllc.com

BravoSolution is a leading global strategic procurement solution provider. Our procurement technology platform and practitioner experience help more than 600 companies and 65,000 purchasing professionals in over 70 countries unlock the power of procurement to drive financial performance, build procurement organizational excellence, manage risk, and influence innovation. BravoSolution’s approach to strategic procurement consistently delivers business outcomes to enable customers to outperform their market. BravoSolution has direct operations in 18 offices located in 12 countries across 4 continents, employing more than 600 procurement experts. To learn more, see http://bravosolution.com.


Commvault is a leading provider of cloud data management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry’s leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault’s sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit www.commvault.com


Cumulus Networks provides networking software to design, run and operate modern data
centers that are simple, open, agile, resilient, scalable and operationally efficient. Cumulus Linux allows you to affordably build and efficiently operate your network like the world’s largest data center operators by unlocking vertical network stacks. Combined with Cumulus NetQ, an operational management tool, organizations can take advantage of deeper analytics and advanced telemetry to increase visibility across the network and reduce mean time to resolution.

185 E Dana St., Mountain View, CA 94041, https://cumulusnetworks.com/

Dataiku is the centralized data platform that moves businesses along their data journey from analytics at scale to enterprise AI. As a company, Dataiku believes that the most advanced, competitive, and truly data-driven organizations engrain a culture of working with data throughout the enterprise instead of siloing it into a specific team or role. To make this a reality, Dataiku provides one simple UI for data wrangling, mining, visualization, machine learning, and deployment based on a collaborative and team-based user interface accessible to anyone on a data team, from data scientist to beginner analyst. Dataiku enables every enterprise to build and succeed with Artificial Intelligence in a human-centric way.

26 Broadway, 22nd Floor, New York, NY 10004, https://www.dataiku.com/

Dataram is a leading independent manufacturer of memory products and provider of performance solutions that increase the performance and extend the useful life of servers, workstation, desktops and laptops sold by leading manufacturers such as Dell, Cisco, Fujitsu, HP, IBM, Lenovo and Oracle. Dataram’s memory products and solutions are sold worldwide to OEMs, distributors, value-added resellers and end users. Additionally, Dataram manufactures and markets a line of Intel Approved memory products for sale to manufacturers and assemblers of embedded and original equipment. 70 Fortune 100 companies are powered by Dataram.


Dell EMC, a part of Dell Technologies, enables organizations to modernize, automate and transform their data centers using industry-leading converged infrastructure, servers, storage and data protection technologies. This provides a trusted foundation for businesses to transform IT, through the creation of a hybrid cloud, and transform their business through the creation of cloud-native applications and big data solutions. Dell EMC services its customers – including 98 percent of the Fortune 500 – with the industry’s broadest, most innovative infrastructure portfolio from edge to core to cloud.

8444 Westpark Drive #900, McLean, VA 22102, https://www.dellemc.com/

Docker, Inc. is the company behind the Docker open source platform, and is the chief sponsor of the Docker ecosystem. Docker is an open platform for developers and system administrators to build, ship and run distributed applications. With Docker, IT organizations shrink application delivery from months to minutes, frictionlessly move workloads between data centers and the cloud and can achieve up to 20X greater efficiency in their use of computing resources. Inspired by an active community and by transparent, open source innovation, Docker containers have been downloaded more than 700 million times and Docker is used by millions
Agile Operations
DevOps of developers across thousands of the world’s most innovative organizations, including eBay, Baidu, the BBC, Goldman Sachs, Groupon, ING, Yelp, and Spotify. Docker’s rapid adoption has catalyzed an active ecosystem, resulting in more than 180,000 “Dockerized” applications, over 40 Docker-related startups and integration partnerships with AWS, Cloud Foundry, Google, IBM, Microsoft, OpenStack, Rackspace, Red Hat and VMware. Docker, Inc. is venture backed by AME Cloud Ventures, Benchmark, Coatue, Goldman Sachs, Greylock Partners, Insight Venture Partners, Northern Trust, Sequoia Capital, SV Angel, Trinity Ventures and Y Combinator.

144 Townsend St., San Francisco, CA 94107, http://www.docker.com/

Technology Categories:
Data Intelligence

We believe getting immediate, actionable insight from data matters. As the company behind the three open source projects — Elasticsearch, Logstash, and Kibana — designed to take data from any source and search, analyze, and visualize it in real time, we are helping people make sense of data. From stock quotes to Twitter streams, Apache logs to WordPress blogs, our products are extending what’s possible with data, delivering on the promise that good things come from connecting the dots.

Founded in 2012 by the people behind Elasticsearch and Apache Lucene, we are the company behind Elasticsearch, Logstash, and Kibana, three open source projects focused on scalability and ease-of-use that help you make sense of your data. Since our founding, we have also grown to offer development and production subscriptions that include additional products and enterprise-grade support that add even more value to the open source solutions. With millions of downloads, thousands of businesses worldwide have adopted our solutions for a range of search, log analysis, analytics use cases, helping them make smart, informed, real-time decisions using data.

Federal Subscription Descriptions

Elastic Federal Subscription Description (PDF)
Elastic Federal Subscription Description (Word)

800 West El Camino Real, Suite 350, Mountain View, CA 94040, https://www.elastic.co/

Technology Categories:
Data Intelligence
Edge & IoT

Greenplum Software is the world’s leading data infrastructure company. Greenplum is driving the future of data warehousing and analytics with its breakthrough products, including Greenplum Database, Greenplum Database Single Node Edition, and Greenplum Chorus—the industry’s first Enterprise Data Cloud platform. The company’s products and services embody the power of open systems, cloud computing, virtualization, and social collaboration—enabling global organizations to derive greater insight and value from their data than ever before possible. Greenplum customers include NASDAQ OMX, NYSE Euronext, T-Mobile, Havas Media, Skype, Zions Bancorporation, and Fox Interactive Media/MySpace. Every day, Greenplum’s innovations in data computing reach hundreds of millions of people around the world, helping to power the global economy.

1900 South Norfolk Street, San Mateo, CA 94403, http://www.greenplum.com

Technology Categories:
Data Intelligence

Isilon Systems, a division of EMC, is the global leader in scale-out storage. At Isilon, we’re challenging government agencies to think differently about their storage, because when they do, they’ll recognize there’s a better, simpler way. Isilon’s scale-out storage platform is a powerful, yet simple way to manage data and applications, enabling agencies to expect much

http://www.immixgroup.com/big-data/
Extreme Networks provides converged Ethernet network infrastructure that support data, voice and video for enterprises and service providers. Extreme Networks’ network solutions feature high performance, high availability and scalable switching solutions that enable organizations to address real-world communications challenges and opportunities. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support.

3585 Monroe Street, Santa Clara, CA 95051,  
http://www.extremenetworks.com

Gurucul is changing the way enterprises protect themselves against insider threats, account compromise and data exfiltration on-premise and in the cloud. The company’s user behavior analytics and identity access intelligence technology uses machine learning and predictive anomaly detection algorithms to reduce the attack surface for accounts, unnecessary access rights and privileges, and identify, predict and prevent breaches. Gurucul provides a Hybrid Behavior Analytics (HBA) architecture with the breadth of Identity Access Intelligence to User Behavior Analytics, and the depth from cloud apps to on-premises behavior.

Gurucul is backed by an advisory board comprised of Fortune 500 CISOs, and world-renowned experts in government intelligence and cyber security. The company was founded by seasoned entrepreneurs with a proven track record of introducing industry changing enterprise security solutions. Our mission is to help organizations protect their intellectual property, regulated information, and brand reputation from insider threats and sophisticated external intrusions.

Gurucul technology is used globally by organizations to detect insider fraud, IP theft, external attacks, and more. Gurucul is based in Los Angeles, CA.

5959 West Century Blvd, Suite 1111, Los Angeles, CA 90045,  
http://www.gurucul.com

Hitachi Data Systems pursues Social Innovation with data-driven technology solutions that help you build a strong business and a healthier, safer, smarter society. To succeed in a world of disruptive change requires technological adaptation and smart decisions. We help you achieve both with a focus on data that offers real value – what we call the Internet of Things that matter. With software-defined infrastructure to improve IT agility and flexibility, we accelerate innovation, improve business outcomes, simplify the lives of mobile workers and administrators, and expedite business insight and competitive advantage. Transform to thrive with an agile data center, highly available content, and informed decision-making.

2845 Lafayette Street, Santa Clara, CA 95050-2639,  
http://www.hds.com

IBM strives to lead in the invention, development and manufacture of the industry’s most advanced information technologies, including computer systems, software, storage systems and microelectronics.

1 New Orchard Road, Armonk, New York 10504-1722,
**Index Engines**

Founded in 2003, Index Engines is the leader in enterprise discovery solutions. Our mission is to organize enterprise data assets, making them immediately accessible, searchable and easy to manage. Businesses today face a significant challenge organizing their files and email to ensure timely and cost efficient access, while also maintaining compliance to regulations governing electronic data. Companies rely on Index Engines solutions for comprehensive insight into their data to simplify information discovery, classification and management.

960 Holmdel Road, Building One, 1st Floor, Holmdel, NJ 07733,  
http://www.indexengines.com

**ibi**

ibi is a data and analytics company that embeds intelligence into everything. From the beginning, ibi has known the importance of data and insights to make better decisions. We help organizations get their complex and disconnected data in order, so they can build, embed and automate intelligence in everything they do. By preparing organizations for the future and turning them into builders information builders, everyone can use enterprise-trusted data at scale to drive their growth. Whether customers use pre-built applications or build their own solutions for their data and analytics challenges, ibi powers their innovation and reinvention. ibi’s open platform and industry-specific building blocks accelerate speed-to-market, improve operational efficiency and enhance their customers’ experience.

Two Penn Plaza, New York, NY 10121-2898,  
http://www.informationbuilders.com

**uReveal**

uReveal, originally called Intelligenxia, was founded in 2000 by Ren and Usha Mohan, leading innovators in the field of business intelligence (BI). Both had pioneered software solutions in their prior positions at major companies such as Bank of America, Johnson Controls, and Deloitte & Touche. uReveal has been awarded eight patents since 2006, including for Unbiased Learning that discovers meaningful concepts without a query, and Online Analytic Processing (OLAP) that mixes, matches and builds concepts, enabling sharing of expertise. The company is headquartered in Jacksonville, Florida, with offices also in Reston, Virginia, outside Washington, D.C. uReveal is at the leading edge of transformative analytics to help organizations harness the full power of Big Data. The company’s patented technologies enable users to harmonize vast volumes of data without costly and time-consuming extraction, transformation or duplication. The user is empowered to work directly with data in its natural format—not only structured data but unstructured “textual” information from such sources as documents, reports, emails and web postings.

3100 University Blvd South, Suite 240, Jacksonville, FL 32216,  
http://www.ureveal.com/

**MapR**

MapR delivers on the promise of Hadoop with a proven, enterprise-grade platform that supports a broad set of mission-critical and real-time production uses. MapR brings unprecedented dependability, ease-of-use and world-record speed to Hadoop, NoSQL, database and streaming applications in one unified distribution for Hadoop. MapR is used by more than 500 customers across financial services, government, healthcare, manufacturing, media, retail and telecommunications as well as by leading Global 2000 and Web 2.0 companies.

2833 Junction Ave, Suite 100, San Jose, CA 95134,  
http://www.immixgroup.com/big-data/
MariaDB frees companies from the costs, constraints and complexity of proprietary databases, enabling them to reinvest in what matters most – rapidly developing innovative, customer-facing applications. MariaDB uses pluggable, purpose-built storage engines to support workloads that previously required a variety of specialized databases. With complexity and constraints eliminated, enterprises can now depend on a single complete database for all their needs, whether on commodity hardware or their cloud of choice. Deployed in minutes for transactional or analytical use cases, MariaDB delivers unmatched operational agility without sacrificing key enterprise features including real ACID compliance and full SQL. Trusted by organizations such as Deutsche Bank, DBS Bank, Nasdaq, Red Hat, The Home Depot, ServiceNow and Verizon, MariaDB meets the same core requirements as proprietary databases at a fraction of the cost. No wonder it’s the fastest growing open source database. Real business relies on MariaDB™.

68 Willow Road, Menlo Park, CA 94025,
https://mariadb.com/

MarkLogic empowers organizations to make high stakes decisions on Big Data in real time. Customers trust MarkLogic for mission critical applications that drive revenue and growth through Big Data Analytics enabled by MarkLogic products, services, and partners. MarkLogic is a fast growing enterprise software company that has been providing solutions to the public sector and Global 1000 for nearly a decade. Operating at petabyte scale, MarkLogic Server is a next generation database for unstructured information that allows customers to outflank their competition by consistently getting to better decisions faster.

999 Skyway Road, San Carlos, CA 94070,
http://www.marklogic.com

Mesosphere (Twitter: @Mesosphere) is leading the enterprise transformation towards distributed computing and modern applications with the Datacenter Operating System, and is the principle founding member of the DC/OS open source project. DC/OS is a production-proven datacenter-scale platform for container operations at scale and simple installation of complex distributed systems—including HDFS, Apache Spark, Apache Kafka, Apache Cassandra and more. Mesosphere was founded in 2013 by the architects of webscale infrastructures at Airbnb and Twitter, along with the co-creator of Apache Mesos. Backed by A Capital, Andreessen Horowitz, Data Collective, Fuel Capital, Hewlett Packard Enterprise, Khosla Ventures, Kleiner Perkins Caufield & Byers, Triangle Peak Partners and Microsoft, Mesosphere is headquartered in San Francisco with additional offices in New York and Hamburg, Germany.

Mesosphere, Inc., 225 Bush Street, Suite 700, San Francisco, CA 94104,
https://mesosphere.com/

MicroStrategy (Nasdaq: MSTR) is one of the largest independent publicly traded business intelligence companies in the world. With their leading enterprise analytics technology, MicroStrategy provides modern analytics on an open, scalable and comprehensive enterprise platform. Optimized for deployment in any environment, including cloud, on-premises and hybrid, the platform features MicroStrategy’s patented HyperIntelligence® technology, a breakthrough capability that overlays actionable enterprise data on popular business applications to help users make smarter, faster decisions.

1850 Towers Crescent Plaza , Tysons Corner, VA 22182,
Nexidia is the audio and video search company with patented technologies and breakthrough applications that enable customers to quickly gain new insight, build competitive advantage and realize the amazing possibilities now discoverable in audio and video content from contact centers, media outlets, government intelligence and legal discovery.

3565 Piedmont Road NE, Building Two, Suite 400, Atlanta, GA 30305,
http://www.nexidia.com

NNCompass is a single-pane-of-glass ETL, digital process automation (DPA) and data preparation platform for both structured and unstructured data. NNCompass implements a multi-layered approach to digital automation and data enrichment to achieve true intelligent automation. We begin with the data, both structured and unstructured, and apply machine learning and artificial intelligence technologies to produce usable, scalable and highly efficient information that fuels process automation, business analytics and data visualization.

At its core, NNCompass is AI-enabled ETL and DPA software focused on automating the application of structure to unstructured data (like PDF forms, health records, emails and government message types) and integrating it with structured data. It includes built-in components to ingest, transform, prep, integrate and stream both structured and unstructured data.

NNCompass acts as the bridge between data sources (on-prem or cloud) and multi-cloud AI/ML services, like Amazon Comprehend, Comprehend Medical, Textract and Translate. We automate the utilization of these offerings, so you don’t have to write any code, and get immediate feedback on how well each service is enriching the data.

NNCompass transforms unstructured data into highly structured, AI/ML-ready data through application of machine learning and document understanding techniques. NNCompass Government implements custom processing, parsing and streaming code to handle some of the most difficult government message types, data formats and security tagging environments and acts as the mesh between your data sources (on-prem or cloud) and multi-cloud AI services for classified compute loads.

5402 Cheyenne Knoll Pl., Alexandria, VA 22312,
http://www.nndata.com

Nutanix delivers invisible infrastructure for next-generation enterprise computing, elevating IT to focus on the applications and services that power their business. The company’s software-driven Xtreme Computing Platform natively converges compute, virtualization and storage into a single solution to drive simplicity in the datacenter. Using Nutanix, customers benefit from predictable performance, linear scalability and cloud-like infrastructure consumption.

1740 Technology Drive Suite400, San Jose, CA 95110,
http://www.nutanix.com

Oracle provides the world’s most complete, open, and integrated business software and hardware systems, with more than 370,000 customers—including 100 of the Fortune 100—representing a variety of sizes and industries in more than 145 countries around the globe. Oracle’s product strategy provides flexibility and choice to our customers across their IT infrastructure. Now, with Sun server, storage, operating-system, and virtualization technology,
Oracle is the only vendor able to offer a complete technology stack in which every layer is integrated to work together as a single system. In addition, Oracle's open architecture and multiple operating-system options gives our customers unmatched benefits from industry-leading products, including excellent system availability, scalability, energy efficiency, powerful performance, and low total cost of ownership.

500 Oracle Parkway, Redwood Shores, CA 94065, http://www.oracle.com

Oversight Systems, a leader in continuous controls monitoring, improves the accuracy and efficiency of key financial processes for some of the world’s largest companies and government organizations, producing gains in overall financial performance. Oversight’s software drives cost savings, reduces risk and strengthens policy compliance for CFOs, controllers, business process owners and auditors by increasing transparency and visibility into their financial processes.


Qlik® is the leading data analytics platform and the pioneer of user-driven business intelligence. Its portfolio of cloud-based and on-premise solutions meets customers’ growing needs from reporting and self-service visual analysis to guided, embedded and custom analytics, regardless of where data is located. Customers using Qlik Sense®, QlikView® and Qlik® Cloud, gain meaning out of information from multiple sources, exploring the hidden relationships within data that lead to insights that ignite good ideas. Headquartered in Radnor, Pennsylvania, Qlik does business in more than 100 countries with over 40,000 customers globally.


Qualtrics is a leading global provider of enterprise data collection and analysis products for market research, voice of customer, employee performance, and academic research. Through an intuitive, easy-to-use interface and award-winning services and support, Qualtrics products enable both professional and DIY researchers to conduct quantitative research at a lower cost and in less time than competing alternatives. Founded in 2002, Qualtrics has more than 5,000 clients worldwide, including half of the Fortune 100, more than 1,300 colleges and universities, and 95 of the top 100 business schools.

400 Qualtrics Dr., #100, Provo, UT 84604, http://www.qualtrics.com/

Red Hat® is at the forefront of open source software development for enterprise IT, delivering a broad portfolio of products and services for commercial markets. Red Hat® is the world’s leading provider of open source solutions, using a community-powered approach to provide reliable and high-performing cloud, virtualization, storage, Linux®, and middleware technologies. CIOs and IT departments around the world rely on Red Hat to deliver solutions that meet their business needs and provide technology leadership, performance, security, and unmatched value.

100 East Davie Street, Raleigh, North Carolina 27601, http://www.redhat.com

http://www.immixgroup.com/big-data/
The Scalr Cloud Management Platform is a web-based control panel for cloud infrastructure that serves as an interface between end users and the multiple cloud platforms that they use.

461 Bush Street, 4th floor, San Francisco, CA 94108,
http://www.scalr.com

Supporting more than six million software professionals and over 22,000 companies in 194 countries, SmartBear is the leader in software quality tools for teams. The company's products help deliver the highest quality and best performing software possible while helping teams ship code at nearly impossible velocities. With products for API testing, UI testing, code review and performance monitoring across mobile, web and desktop applications, SmartBear equips every development, testing and operations team member with the tools to ensure quality at every stage of the software cycle. For more information, visit: smartbear.com.

450 Artisan Way, 4th Floor, Somerville, MA 02145,
https://smartbear.com/

Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first B2B server and SOA-based integration platform, webMethods.

We are unique in offering the world’s only end-to-end—and easiest to use—business process management (BPM) solutions, with the lowest Total-Cost-of-Ownership. Our industry-leading brands, ARIS, webMethods, Adabas, Natural and IDS Scheer Consulting, represent a unique portfolio for: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

11700 Plaza America Drive, Suite 700, Reston, VA 20190,
http://www.softwareag.com

SolidFire is scale-out, all flash storage for the Next Generation Data Center. SolidFire received the highest score for overall use case in Gartner’s Critical Capabilities for Solid-State Arrays in 2014 and 2015. SolidFire is born out of the largest cloud infrastructures in the world and purpose built around the problem of delivering high performance applications from a multi-tenant infrastructure. We get cloud computing better than any storage company - whether you are building them for public or private access. Traditional spinning media storage was never designed to guarantee performance or be deployed in a multi-tenant cloud infrastructure. So at SolidFire, we re-architected everything, developing the only storage architecture built specifically to guarantee true Quality of Service (QoS). Our revolutionary all-SSD storage platforms represent more than just an incremental improvement in storage. We are transforming what is possible in Public Sector next generation data center computing. Now you can deliver thousands of mission-critical applications from your shared storage infrastructure with guaranteed storage performance for each and every one. Talk to us about large scale virtualization, virtual desktops, database consolidation, cloud deployments (OpenStack, CloudStack, VMware), and our secure multi-tenant architecture.

1620 Pearl Street,
Suite 200,
Boulder, CO 80302,
http://solidfire.com/
For organizations to succeed, they must be able to use data and information to drive decisive, confident action about their assets. However, the deluge of data organizations face today requires large amounts of time and money to capture and analyze. Space-Time Insight liberates companies in asset-intensive industries from a fragmented view of the big picture, providing the context and clarity they need to make fast, confident decisions. Our patented technology enables real-time analysis and visualization of any and all data, including big data and streaming data from Internet of Things (IoT) devices, to illuminate the what, where, when, why and how of every asset and situation. Our award-winning situational intelligence applications power mission-critical systems for leading companies around the world, including eight of the twenty largest utilities in the U.S. We work in conjunction with our top-tier partners to ensure our customers experience rapid time-to-value and strong ROI. In turn, our customers deliver more reliable, efficient and economical services by being able to reduce cost and risk; increase capital efficiency; pinpoint theft, spoilage and shrinkage; lower the frequency and duration of service outages; personalize customer service; optimize field crews; ensure regulatory compliance and more. Space-Time Insight liberates companies in asset-intensive industries from a fragmented view of the big picture, providing the context and clarity they need to make fast, confident decisions. Our patented technology enables real-time analysis and visualization of any and all data, including big data and streaming data from Internet of Things (IoT) devices, to illuminate the what, where, when, why and how of every asset and situation. Our award-winning situational intelligence applications power mission-critical systems for leading companies around the world, including eight of the twenty largest utilities in the U.S. We work in conjunction with our top-tier partners to ensure our customers experience rapid time-to-value and strong ROI. In turn, our customers deliver more reliable, efficient and economical services by being able to reduce cost and risk; increase capital efficiency; pinpoint theft, spoilage and shrinkage; lower the frequency and duration of service outages; personalize customer service; optimize field crews; ensure regulatory compliance and more. What’s your level of situational intelligence? Learn how situational intelligence applications deliver significant value in sectors such as utilities, transportation and logistics, government and oil & gas.

1850 Gateway Drive, Suite 125, San Mateo, CA 94404,
http://www.spacetimeinsight.com/

A mobile workforce fueled by BYOD is fast replacing traditional computing as the most complex work platform for IT professionals to manage. IT shops are now forced to support platforms running outside of their standard networks creating a nearly insurmountable dilemma for maintaining service quality and security.

SyncDog, Inc. offsets this burden in a comprehensive solution that manages pro-active mobile device monitoring, mobile device security, mobile application containerization, and compliance reporting. Our flagship product SyncDog Sentinel solves the mobility service & security dilemma that keeps IT staff in the dark about service disruptions and security issues caused by malicious and careless users. With SyncDog Sentinel, IT administrators have the enterprise visibility to be proactive with application delivery and security giving them the freedom to focus on driving revenue to the organization.

The mobile workforce is the new enterprise norm and disruptions to mobile service delivery and system-wide security can be devastating to both revenue and reputation. SyncDog Sentinel is a powerful combination of low overhead and predictive intelligence for all of today’s mobile platforms. Your network supports every transaction crossing it and SyncDog helps you understand it.

1818 Library St - Suite 500, Reston, VA 20190,
http://www.syncdog.com

Tableau Software helps people see and understand data. Offering a revolutionary new
approach to business intelligence, Tableau allows you to quickly connect, visualize, and share data with a seamless experience from the PC to the iPad. Create and publish dashboards and share them with colleagues, partners, or customers—no programming skills required. See how Tableau can help your organization by starting your free trial at tableau.com/trial.

400 N. 34th Street, Seattle, WA 98193,
http://www.tableausoftware.com/

Tanium was founded to deliver a new and innovative approach to endpoint management and security that delivers instant visibility and responsiveness that does not slow down as the enterprise environment scales. Tanium is empowering the largest enterprises in the world to gather critical information globally from every endpoint and drive remediating action in seconds, including the distribution of patches, applications, and tools - all from a single server.

2200 Powell Street, 5th Floor, Emeryville, CA 94608,
http://www.tanium.com

Unitrends is a Business Continuity Data Backup and Cloud Disaster Recovery hardware/software vendor. Unitrends offers their 15,000 plus customers 100% completely integrated solutions from on-premise Linux based physical appliances to comprehensive, purpose-built Unitrends Cloud that offers affordable storage, DRaaS, and recovery assurance. Unitrends protects VMware, KVM, and Acropolis virtual platforms and both AWS and Azure cloud environments as well as Office 365.

Unitrends Outperforms the Competition in the 2016-17DCIG Hybrid Cloud Backup Appliance Buyers’ Guide

Unitrends Connected Continuity Platform
Unitrends is a channel friendly vendor that offers the following:

100% channel model
Lucrative partner margins
A Deal Registration program with incentives and deal protection
Aggressive joint partner marketing programs

200 Wheeler Road, North Tower, 2nd Floor, Burlington, MA 01803,
https://www.unitrends.com/

Veeam® Software, an Elite VMware Technology Alliance partner and a Microsoft managed partner, develops innovative products for virtual infrastructure management and data protection. Customers can reduce costs, minimize risks and fully realize the promise of virtualization with Veeam.

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