Cloud Computing: Help Your Customers Embrace Cloud Computing

Government-wide mandates such as the Cloud First Policy and Federal Data Center Consolidation Initiatives, coupled with the need for flexibility, cost savings, and other mission efficiencies, are driving adoption of cloud computing across government agencies.

Representing a broad selection of industry leading brands, immixGroup helps government customers virtualize their IT environments and move workloads to the cloud to decrease legacy IT footprints. We deliver the technologies that government agencies and solution providers need to enable:

- Software as a Service (SaaS)
- Infrastructure as a Service (IaaS)
- Platform as a Service (PaaS)
- Application Platform as a Service (aPaaS)
Actifio virtualizes the data that’s the lifeblood of businesses in more than 30 countries around the world. Its Virtual Data Pipeline™ technology enables businesses to manage, access, and protect their data faster, more efficiently, and more simply by decoupling data from physical storage, much the same way a hypervisor decouples compute from physical servers. To accelerate toward hybrid cloud architectures, build higher quality applications faster, and improve business resiliency and availability, Actifio is the first and only enterprise class copy data virtualization platform. For more visit Actifio.com, or follow us on Twitter @Actifio.

333 Wyman Street, Suite 250, Waltham, MA 02451,
www.actifio.com

Adobe revolutionizes how the world engages with ideas and information.

Adobe helps customers create and deliver compelling content and applications as well as fully realize their business potential. Adobe is turning engaging digital experiences into more valuable interactions every day — across media and devices, anywhere, anytime.

345 Park Avenue, San Jose, CA 95110-2704,
http://www.adobe.com

Aerohive enables our customers to simply and confidently connect to the information, applications, and insights they need to thrive. Our simple, scalable, and secure platform delivers mobility without limitations. For our customers worldwide, every access point is a starting point.

330 Gibraltar Drive, Sunnyvale, CA 94089,
http://www.aerohive.com

ATADATA is a company founded by seasoned technologists with a mission to simplify complexities in enterprise IT and cloud transformation through workload portability automation. ATADATA develops automated technology for IT discovery, live workload migrations, database availability, and OS upgrades. Without agents, downtime, and having native encryption to ensure the highest levels of data security, ATADATA dramatically reduces costs, complexities and timelines associated with traditional transformation processes, enabling partners to quickly, easily and cost-effectively deliver the benefits of their IT and cloud managed service offerings to enterprise customers.

22 Technology Parkway South, Peachtree Corners, GA 30092,
http://www.atadata.com

Catbird delivers security for private clouds. Dynamic protection, real-time verification and automated policy enforcement. Virtualization has fundamentally changed IT infrastructure, yet policy and compliance has largely remained static, a dusty three-ring binder in a world of big data. Catbird’s innovative policy engine makes policy and compliance an active participant in the cloud and virtual infrastructure fabric, empowering organizations to leverage these dynamic architectures without compromising security and compliance posture.

1818 Library Street, Suite 500, Reston, VA 20190,
http://www.catbird.com/
ChargePoint operates the world’s largest and most open EV charging network with nearly 29,000 charging spots. ChargePoint stations set the industry standard for functionality and aesthetics and their innovative, cloud-based software gives station owners flexibility and control of charging operations. Stations on the ChargePoint network are independently owned-businesses which set their own pricing, access settings and much more.

254 East Hacienda Ave, Campbell, CA 95008,
www.chargepoint.com

Check Point Software Technologies Ltd. (www.checkpoint.com) is a leader in securing the Internet. It is a market leader in the worldwide enterprise firewall, consumer Internet security and VPN markets. The software blades platform, the company delivers a unified security architecture for a broad range of perimeter, internal, Web.

959 Skyway Road,
Suite 300,
San Carlos, CA 94070,
http://www.checkpoint.com

Chief Technologies, LLC is an Enterprise and Cloud Technology Solutions Provider serving the Federal Government and local Commercial entities. We are an SBA Certified HUBZone Small Business, working to create opportunities in under-served communities.

With over 20 years of enterprise technology experience, Chief Technologies utilizes industry best practices such as: ISO, ITIL and COBIT, along with leading software tools, to help our clients efficiently deliver IT Service and Security Management projects across both traditional and cloud environments. Our solutions enable our clients to ensure their mission’s success, improve efficiencies and secure their infrastructures.

Chief Technologies works within an Eco-System of small and medium sized business partners to address a wide range of focused IT centered solutions that exceed our client’s expectations and technical requirements. We are results driven, performance based and customer focused. Chief is a wholly owned U.S. entity headquartered in Leesburg, Virginia.

305 Harrison Street SE, Suite 200C, Leesburg VA, 20175,
http://www.chieftech.com/

Cisco is the worldwide leader in networking that transforms how people connect, communicate and collaborate. From award-winning IP communications to mobility, customer care, Web conferencing, messaging, enterprise social software, and interoperable telepresence experiences, Cisco brings together integrated network-based collaboration solutions based on open standards. These solutions, as well as services from Cisco and our partners, are designed to help promote business growth, innovation, and productivity. They also designed to help accelerate team performance, protect investments, and simplify the process of finding the right people and information.

70 West Tasman Dr., San Jose, CA 95134,
http://www.cisco.com

Citrix Systems, Inc. is a leading provider of virtual computing solutions that help federal, state and local government agencies deliver IT as an on-demand service. Founded in 1989, Citrix combines virtualization, networking, and cloud computing technologies into a product portfolio
that enable virtual workstyles for government workers and virtual datacenters for government IT. More than 230,000 organizations worldwide rely on Citrix to help them build simpler and more cost-effective IT environments.

851 West Cypress Creek Road, Fort Lauderdale, FL 33309, http://www.citrix.com

CloudOne is the creator of Software-as-a-Service and Virtual Private Clouds for IBM development and asset management tools. We are the #1 IBM Business Partner for cloud-based managed development and EAM tool services. We’ve helped companies large and small all over the world move their development and EAM infrastructure to virtual, on-demand environments. We’ve got the world’s largest affiliate network of IBM software development and EAM business partners. We are the largest, oldest & most awarded provider of cloud & SaaS-based IBM tools.

9247 N Meridian St., Indianapolis, IN 46260, http://www.cloudone.com

Code42, the leader in cloud-based endpoint data security and recovery, protects more than 47,000 organizations worldwide. Code42 enables IT and security teams to centrally manage and protect critical data for some of the most recognized brands in business and government. From monitoring endpoint data movement and use, to meeting data privacy regulations, to simply and rapidly recovering from data incidents no matter the cause, Code42 is central to any organization’s data security strategy. Code42 is headquartered in Minneapolis, MN and backed by Accel Partners, JMI Equity, NEA and Split Rock Partners. For more information, visit code42.com.

100 Washington Ave, Suite 2000, Minneapolis, MN 55401, https://www.code42.com/

Commvault is a leading provider of cloud data management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry’s leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault’s sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit www.commvault.com


Dell EMC, a part of Dell Technologies, enables organizations to modernize, automate and transform their data centers using industry-leading converged infrastructure, servers, storage and data protection technologies. This provides a trusted foundation for businesses to transform IT, through the creation of a hybrid cloud, and transform their business through the
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<td>Dell EMC</td>
<td>Serves its customers – including 98 percent of the Fortune 500 – with the industry’s broadest, most innovative infrastructure portfolio from edge to core to cloud.</td>
<td>8444 Westpark Drive #900, McLean, VA 22102,</td>
<td><a href="https://www.dellemc.com/">https://www.dellemc.com/</a></td>
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<tr>
<td>Docker, Inc.</td>
<td>Developed the Docker open source platform, which has been downloaded more than 700 million times and is used by millions of developers across thousands of the world's most innovative organizations, including eBay, Baidu, the BBC, Goldman Sachs, Groupon, ING, Yelp, and Spotify.</td>
<td>144 Townsend St., San Francisco, CA 94107,</td>
<td><a href="http://www.docker.com/">http://www.docker.com/</a></td>
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<td>ESR</td>
<td>Provides next-generation IT compliance document review technology that can instantly reveal compliance gaps in any IT system or business unit-related documents.</td>
<td>804 Key Highway Unit 153, Baltimore, MD 21230,</td>
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<td>HashiCorp</td>
<td>Enables organizations to adopt consistent workflows to provision, secure, connect, and run any infrastructure for any application. Vagrant, Packer, Terraform, Vault, Consul, and Nomad are downloaded thousands of times per day.</td>
<td>101 2nd Street, Suite 575, San Francisco, CA 94105,</td>
<td><a href="https://www.hashicorp.com">https://www.hashicorp.com</a></td>
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Hewlett Packard Enterprise is an industry leading technology company that enables government to go further, faster. With the industry’s most comprehensive portfolio, spanning the cloud to the data center to workplace applications, our technology and services help governments around the worlds make IT more efficient, more agile and more secure.

3000 Hanover Street, Palo Alto, CA 94304-1185, https://www.hpe.com

Hitachi Data Systems pursues Social Innovation with data-driven technology solutions that help you build a strong business and a healthier, safer, smarter society. To succeed in a world of disruptive change requires technological adaptation and smart decisions. We help you achieve both with a focus on data that offers real value – what we call the Internet of Things that matter. With software-defined infrastructure to improve IT agility and flexibility, we accelerate innovation, improve business outcomes, simplify the lives of mobile workers and administrators, and expedite business insight and competitive advantage. Transform to thrive with an agile data center, highly available content, and informed decision-making.

2845 Lafayette Street, Santa Clara, CA 95050-2639, http://www.hds.com

IBM strives to lead in the invention, development and manufacture of the industry’s most advanced information technologies, including computer systems, software, storage systems and microelectronics.


iStorage is a trusted global leader of award-winning, hardware-encrypted portable data storage and cloud encryption devices. iStorage offers an innovative range of products to securely encrypt, store and protect data to military standards to safeguard valuable and sensitive data and ensure compliance including the following: General Data Protection Regulation (GDPR), Health Insurance Portability and Accountability Act (HIPAA), Sarbanes-Oxley Act (SOX), Gramm-Leach-Bliley Act (GLB), Nuclear Regulatory Commission (NRC) regulations, as well as U.S. Department of Homeland Security (DHS) initiatives.

iStorage has quickly become recognized as a leading innovator and supplier of ultra-secure, easy-to-use and affordable portable data storage devices, consisting of USB flash, hard disk and solid-state drives in capacities of up to 16TB designed and developed in the UK.

Today, iStorage products are used by government, the military, multinational corporations as well as consumers in more than 50 countries, with the mantra that encryption is an essential commodity required by all.

Government-certified products to the highest standards, iStorage offers PIN-authenticated, hardware-encrypted HDDs/SSDs that have attained 4 different levels of government and military certifications: FIPS 140-2 Level 3, NATO Restricted, NCSC CPA and NLNCSA BSPA.

iStorage House, 13 Alperton Lane, Perivale, Middlesex, UB6 8DH, https://istorage-uk.com/

http://www.immixgroup.com/cloud/
**Technology Categories:** 
Cloud

The Online Services Division of Citrix provides secure, easy-to-use cloud-based solutions that enable people to work from anywhere with anyone. Whether using GoToMeeting® to hold online meetings, GoToWebinar® to conduct larger web events, GoToTraining® to train customers or employees, GoToMyPC® to access and work on a remote Mac® or PC, GoToAssist® to support customers or GoToManage® for IT support and management, businesses and individuals are increasing productivity, decreasing travel costs and improving sales, training and service on a global basis.

7414 Hollister Avenue, Goleta, CA 93117, 
http://www.citrixonline.com

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**MetricStream**

Technology Categories: 
Cloud 
Enterprise Mobility

MetricStream is simplifying Governance, Risk, and Compliance (GRC) for modern and digital enterprises including government agencies. Our market-leading enterprise and cloud Apps for GRC enable organizations to strengthen risk management, regulatory compliance, vendor governance, and quality management while driving business performance. The MetricStream GRC Journey methodology integrates GRC technologies and programs across business, IT, and security functions as we enable organizations to realize the vision of Pervasive GRC. Rich content from GRCIntelligence.com and thriving communities like ComplianceOnline.com, as well as MetricStream Special Interest Groups (mSIGs) support the ongoing success of our customers through real-time content feeds and best practices embedded in our Apps. Leading companies across industry verticals are benefiting from MetricStream’s simple and modular approach to GRC that is transforming risk management in a business environment that is increasingly mobile, social, global, and virtual. MetricStream been consistently rated as a market leader by leading analysts, and has received several awards and recognitions for product innovation and customer success. MetricStream is headquartered in Palo Alto, California, and has offices across the globe.

2600 E. Bayshore Road, Palo Alto, CA 94303, 
www.metricstream.com

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**NetApp**

Technology Categories: 
Cloud 
Edge & IoT

NetApp is a leading data authority for hybrid cloud. We provide a full range of hybrid cloud data services that simplify management of applications and data across cloud and on-premises environments to accelerate digital transformation. Our Data Fabric approach delivers consistent and integrated data management services and applications for data visibility and insights, data access and control and data protection and security for a data-driven world. Together with our partners, we empower organizations around the globe to unleash the full potential of their data to expand customer touchpoints, foster greater innovation and optimize their operations.

Related Links

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495 East Java Drive, Sunnyvale, CA 94089, 

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**OnWire**

Technology Categories: 
Security 
Cloud

OnWire is a certified 8(a) and Women Owned Small Business. As an IBM Business Partner, the company’s leadership in Identity and Access Management (IAM) security solutions provides products and services to assist customers in defining strategy, centralizing identity management, and reducing the costs associated with user provisioning and access management. OnWire’s new IAM-as-a-Service solution, OnCloud®, is FedRAMP Ready and available for review by Government customers in the GSA Federal Risk and Authorization Management Program (FedRAMP) repository. OnCloud’s SaaS security boundary is portable and designed to be hosted in any virtualized, cloud-computing environment. OnCloud® is
infrastructure agnostic and can be deployed in a customer’s infrastructure of choice. Deployment models include private, public, and hybrid clouds.

1201 Edwards Mill Road, Suite 120, Raleigh, NC 27607, http://www.onwireco.com

Oracle provides the world’s most complete, open, and integrated business software and hardware systems, with more than 370,000 customers—including 100 of the Fortune 100—representing a variety of sizes and industries in more than 145 countries around the globe. Oracle’s product strategy provides flexibility and choice to our customers across their IT infrastructure. Now, with Sun server, storage, operating-system, and virtualization technology, Oracle is the only vendor able to offer a complete technology stack in which every layer is integrated to work together as a single system. In addition, Oracle’s open architecture and multiple operating-system options gives our customers unmatched benefits from industry-leading products, including excellent system availability, scalability, energy efficiency, powerful performance, and low total cost of ownership.

500 Oracle Parkway, Redwood Shores, CA 94065, http://www.oracle.com

ORock Technologies brings customers across the public sector a complete solution for a secure cloud environment, specifically designed and built for their unique requirements for security, robustness and resiliency. The capabilities and requirements that they ave standardized in our cloud environment, ensure interoperability, ease of integration and portability. ORock Technologies’ cloud computing solutions are designed at every level from the core network backbone, to customer circuit, to the end user with continuity of operations in mind. Their solutions are extremely tolerant of delayed, disrupted or degraded connectivity environments and allow the end user the ability to continue to perform their duties when other cloud solutions would cease to function.

11921 Freedom Dr. Suite #800, Reston, VA 20190, http://orocktech.com/

Ostrato is a software company, and has developed cloudSM™ - a hybrid cloud orchestration software platform that provides Enterprises with a single pane of glass for the provisioning, governance, management, and reporting of cloud-based services and applications in a multi-cloud environment. Our intelligent and automated solution addresses the larger hybrid cloud conundrum – we solve the overall cloud service management challenges Enterprises face in today’s complex, hybrid IT world, not just cloud brokering and/or management.

21351 Gentry Drive #255, Sterling, VA 20166,

PC Matic, Inc. is a Proactive Cyber Solutions company based 100% in the United States that focuses on creating innovative, affordable, and easy to use cybersecurity products. Our products use a unique whitelist based approach to endpoint security offering better prevention against zero-day threats than traditional endpoint solutions. In addition, we include a full suite of EDR tools, advanced RDP protection, simple cloud based administration, and more! With this unique approach, our company’s mission is to put this software into the hands of each and every organization no matter the budget, IT staff, or resources available. We believe everyone deserves better cybersecurity.

2515 West 22nd Street, Sioux City, IA 51103, https://www.pcmatic.com/
Plexxi is the creator of the industry’s first affinity-driven networking solution. Plexxi’s products – Plexxi Control and the Plexxi Switch – create an optimized network that dynamically helps applications perform better. The company has raised $48+ million in venture financing from Lightspeed Venture Partners, Matrix Partners and Northbridge Venture Partners. Headquartered in Nashua, N.H. For more information, please visit www.plexxi.com.


Red Hat® is at the forefront of open source software development for enterprise IT, delivering a broad portfolio of products and services for commercial markets. Red Hat® is the world’s leading provider of open source solutions, using a community-powered approach to provide reliable and high-performing cloud, virtualization, storage, Linux®, and middleware technologies. CIOs and IT departments around the world rely on Red Hat to deliver solutions that meet their business needs and provide technology leadership, performance, security, and unmatched value.

100 East Davie Street, Raleigh, North Carolina 27601, http://www.redhat.com

Reflex Systems provides enterprise software solutions that vastly improve the ability for organizations to manage, scale, and automate virtualized data centers and private clouds. By integrating monitoring, performance, capacity, configuration management and security in a single solution, companies can streamline automation, reduce cost, increase performance, and provide flexibility and scalability for IT resources. Purpose-built for virtualization, Reflex VMC (Virtualization Management Center), in conjunction with vWatch, vTrust, vProfile and vCapacity, provides infrastructure discovery and visualization, timeline-based management, application/services inventory, network security, performance, capacity, configuration management and dynamic policy enforcement.

53 Perimeter Center East, Suite 175, Atlanta, GA 30346, http://www.reflexsystems.com/

Supporting more than six million software professionals and over 22,000 companies in 194 countries, SmartBear is the leader in software quality tools for teams. The company’s products help deliver the highest quality and best performing software possible while helping teams ship code at nearly impossible velocities. With products for API testing, UI testing, code review and performance monitoring across mobile, web and desktop applications, SmartBear equips every development, testing and operations team member with the tools to ensure quality at every stage of the software cycle. For more information, visit: smartbear.com.


SunGard Availability Services is the pioneer and leading provider of information availability services since 1982. We help to ensure that our 7,000+ customers in North America have access to their business-critical information systems. With annual revenues of $4 billion and over 3 million square feet of facilities, we offer a complete range of business continuity services for disaster recovery systems, managed hosting/ cloud services, software, and professional services.

http://www.immixgroup.com/cloud/
**Unitrends**

Unitrends is a Business Continuity Data Backup and Cloud Disaster Recovery hardware/software vendor. Unitrends offers their 15,000 plus customers 100% completely integrated solutions from on-premise Linux based physical appliances to comprehensive, purpose-built Unitrends Cloud that offers affordable storage, DRaaS, and recovery assurance. Unitrends protects VMware, KVM, and Acropolis virtual platforms and both AWS and Azure cloud environments as well as Office 365.

Unitrends Outperforms the Competition in the 2016-17DCIG Hybrid Cloud Backup Appliance Buyers’ Guide

Unitrends Connected Continuity Platform

Unitrends is a channel friendly vendor that offers the following:

- 100% channel model
- Lucrative partner margins
- A Deal Registration program with incentives and deal protection
- Aggressive joint partner marketing programs

200 Wheeler Road, North Tower, 2nd Floor, Burlington, MA 01803,
http://www.unitrends.com/

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**Veeam® Software**

Veeam® Software, an Elite VMware Technology Alliance partner and a Microsoft managed partner, develops innovative products for virtual infrastructure management and data protection. Customers can reduce costs, minimize risks and fully realize the promise of virtualization with Veeam.

2520 Northwinds Parkway Suite 600, Alpharetta, GA 30009,
http://www.veeam.com/

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**Workday**

Workday is a leading provider of enterprise cloud applications for finance and human resources. Founded in 2005, Workday delivers financial management, human capital management, planning, and analytics applications designed for the world’s largest companies, educational institutions, and government agencies. Organizations ranging from medium-sized businesses to Fortune 50 enterprises have selected Workday.

6110 Stoneridge Mall Road, Pleasanton, CA 94588,

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**Xirrus**

Xirrus is a Manufacturer of Wi-Fi Hardware and Software solutions based in Thousand Oaks, CA. The company designs and builds unique Wi-Fi solutions and markets them to Public Sector, Education, Healthcare, Hospitality and Corporate markets through authorized Channel Partners. Xirrus’ innovations in Wi-Fi hardware and software uniquely solve the challenges of ever-growing, ever-evolving Wi-Fi network demands. Xirrus offers the only modular, dual-band, multi-radio platform that features powerful application control, is highly scalable, future proof and easy to use. Our products are easily managed either from our Cloud Service or via the purchase of our “on premise” Server Software. The company has a strong track record of delivering cost effective, reliable and innovative solutions targeted at the fast growing Wi-Fi market.

440 N Wolfe Road, Sunnyvale, CA 94085,
http://www.xirrus.com

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**Immix Group**

http://www.immixgroup.com/cloud/