

immixGroup OnRAMP Program

Save Time and Money on FedRAMP Authorization

FedRAMP: A Necessity for Government Cloud Products and Services

Federal Risk and Authorization Management Program (FedRAMP) authorization has become a requirement for independent software vendors (ISVs) that want to sell their applications to government agencies as software-as-a service (SaaS) offerings.

Unfortunately for ISVs, achieving authorization can be a long, complex and expensive process. Simply hosting your application in an authorized cloud, or gaining a "FedRAMP Ready" status, is not enough. In addition to hosting, your individual applications and security policies must be modified, reviewed and documented - a process that takes many months and requires deep compliance expertise.

OnRAMP: A Faster, Less Expensive Path to FedRAMP SaaS Authorization

To accelerate the journey to FedRAMP compliance for our suppliers, immixGroup created OnRAMP, a turnkey program that simplifies and streamlines the process. Developed in partnership with ORock Technologies, OnRAMP makes your solutions available to government customers as FedRAMP-authorized SaaS offerings with your own listings on the FedRAMP Marketplace website.

Available exclusively through immixGroup, OnRAMP significantly reduces the time, cost and complexity of achieving FedRAMP authorization.

How OnRAMP Works

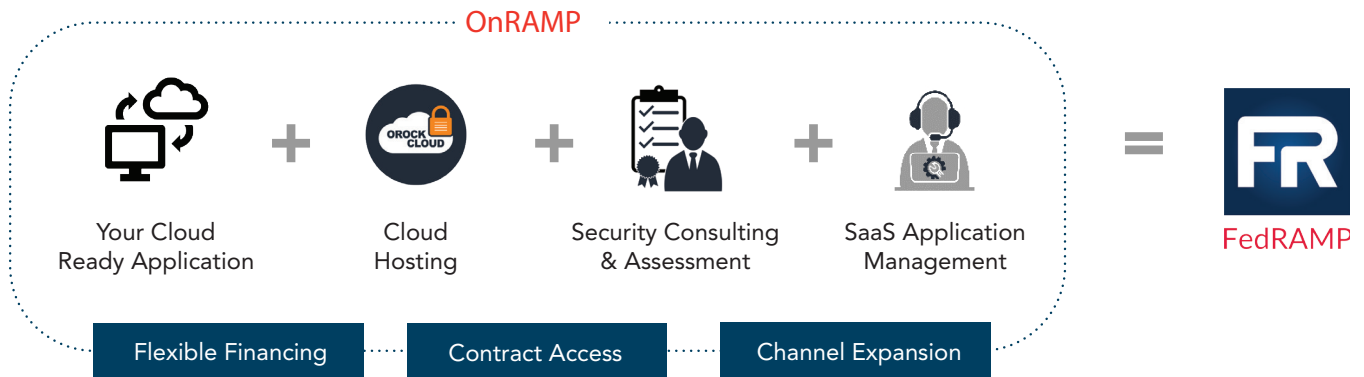
OnRAMP utilizes ORock's Federal Application Authorization Services (FAAS) solution for hosting your application in a secure, open source, FedRAMP Moderate cloud environment. You'll inherit the 325+ security controls of ORockCloud, representing about 80% of the controls required for authorization. ORock's U.S.-based technical resources will manage the entire assessment process from start to finish, allowing you to deploy your SaaS faster and more efficiently.



FedRAMP




"The OnRAMP program from ORock and immixGroup made the certification process exactly what it is supposed to be: fast, easy, affordable, and compliant."

Chris Beckford
President and CEO
eTRANSERVICES



The program incorporates security review services from Coalfire, the most experienced FedRAMP security consulting firm. Coalfire and ORock compliance experts create a comprehensive system security plan (SSP) package for review by Schellman and Company, ORock’s 3PAO, and the FedRAMP program management office. ORock works closely with your internal technical team and government sponsor every step of the way to accelerate the project and minimize the strain on your resources.

immixGroup supplements the authorization process with additional value-added services to help bring your SaaS offerings to market. These include:

-  **Flexible financing options** - immixGroup will help you finance the up-front costs associated with securing FedRAMP authorization.
-  **Contract access** - immixGroup and its partners can provide you with access to the GSA schedule, SEWP and a variety of other contract vehicles to sell your approved products as FedRAMP authorized SaaS offerings.
-  **Channel expansion** – immixGroup will help you grow your business with market intelligence, sales enablement, lead generation and marketing services.

Benefits of OnRAMP

- **Lower cost and risk** - Reduce your investment by hosting your SaaS in ORock’s secure cloud environment and eliminating the need to hire outside experts for project management, assessment and support.
- **Go to market faster** - Streamline the authorization timeline by inheriting 80% of the required security controls led by technical and compliance experts with deep FedRAMP expertise.
- **Beat the competition** - Gain an advantage by meeting government security requirements and pursuing new sales opportunities that require FedRAMP authorized cloud services.
- **Meet customer needs** - Establish your company’s credibility and demonstrate your commitment to government customers by helping them comply with security mandates.
- **Expand your reach** - Discover new revenue opportunities through access to immixGroup contracts and market expertise.



For more information about immixGroup’s OnRAMP program, contact us at CloudTeam@immixgroup.com or 703 752 0610.